



PRODUCT SELECTOR / QUOTE GENERATOR for Manufacturing

ADVANTAGES

Streamline administration of entire operational process via unified secure online administrative interface.

- Upgraded and improved public website
- Flexible, scalable intranet solution with management tools for internal staff, ownership, vendors and clients, as well as distributors to increase accountability, efficiency and speed up the quotation and sales processes.
- Eliminate reliance on manual and reference documentation for quote generation.
- Reduce calls for quote generation by distributor.
- Reduce paper and printing costs associated with developing quote and communication between manufacturer and distributors.
- Quote Generation availability 24/7/365 online.

COMPONENTS

- 1) **Update product selector system to .NET and integrate (share data AND display features) with quote generator**
 - a) Add separate administrative interfaces for each unique variable set based on product divisions
 - b) Allow administrator to associate prices and options for each product in each division
 - c) modify searches to allow distributor to generate quote for each division
 - d) using existing product selector display pages as a basis –
 - i) redesign and enhance main and detail pages
 - ii) add new product divisions
 - iii) integrate quote generator functionality for individual users allowed access to that function via a secure login gateway

- 2) **User Role system allows multi-purposing for administrative area**
 - a) Allow documentation for product to be accessible according to user roles for Distributors
 - b) Allow export to .xls for custom quote generation for sales staff
 - c) Allow intranet functionality of system to serve as private intranet for Production, HR, Accounting, Administration, Ownership, Vendors, etc. (**see “Intranet” for more details of functionality**)
 - d) Roles and Users can be added/removed independently of one another as manufacturer sees fit via admin.

330 South Lake Street
Gary (Miller Beach), IN 46403

3) "Add to Quote" button

- a) Each product detail page will send data to Quote Generator (like a shopping cart)
- b) Distributor can build a client order with multiple items.

4) Generate Quote Forms based on unique fields for each product division.

5) Shopping cart-style preview to generate printable versions of the quote, auto calc any discount (and IN sales tax added when needed) and provide a total.

- a) Links to documentation and other intranet-based items related to product can be added to quote
- b) Final output can be saved to intranet by manufacturer sales for clients and vendors, so they can login and see related files
- c) Examples = quote, white paper documentation, past invoices, work orders, repair guides, engineering files, etc.

6) Create a quote generator reporting system to see what distributors run from the system and compare the difference in wholesale/retail

- a) Save and recover report information from database
- b) Allow multiple format output based on each product division
- c) Reports to include ability to show:
 - i) # of products quoted in a given timeframe
 - ii) # of quotes generated in a given timeframe
 - iii) Comparison between manufacturer sales and distributors per products and per quote in a given timeframe
 - iv) Product popularity by distributor

OPTIONAL Ecommerce

DataMine can also provide Ecommerce as a shopping cart solution, so you can utilize the quote system on the public side to direct sell to clients and/or distributors and receive payment.

Contact DataMine at 877-328-2646 or at www.datamine.net/contact.asp to request access to a live demo of this flexible and scalable manufacturing solution today!